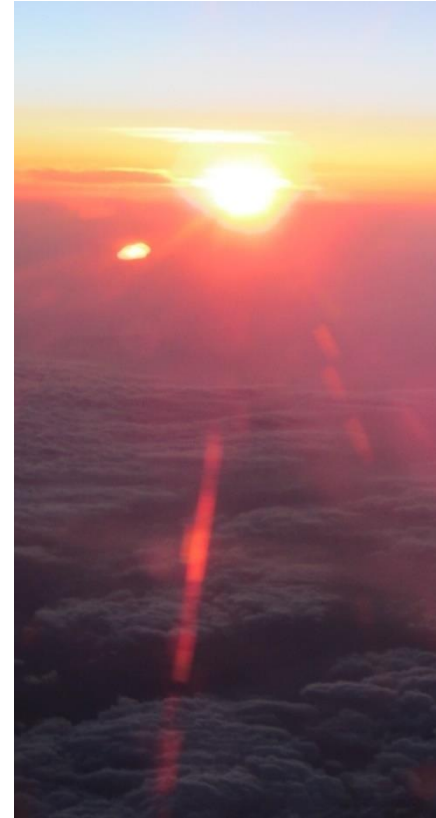


A vertical rectangular image on the left side of the slide showing a bright blue sky with scattered white clouds.

# More Value from Heat Pumps by Smart Operation as “Virtual Batteries”

ehpa webinar: New business models

Easy Smart Grid GmbH, May. 5th, 2021  
Dr.-Ing. Thomas Walter



# Reference project

# Real world demo Allensbach/Germany



Project supported by:



Contract Partners:



Associated Partners:



Supporting Partners:



Project page: [www.solarlago.de/solar-allensbach/](http://www.solarlago.de/solar-allensbach/)



# Reference project

## Objective: Minimize Carbon Footprint



MV/LV

North

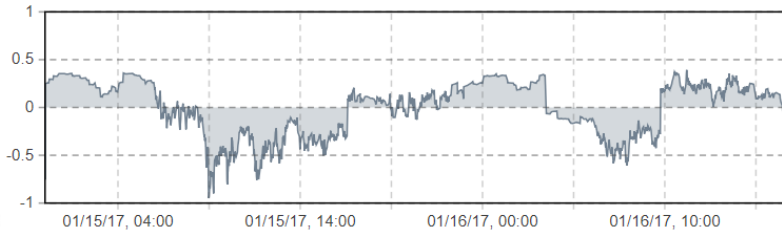


- 8 houses with 22 apartments
  - High insulation standard
  - 14 PV rooftop plants (~80 kWp)
  - **12 heat pumps**
  - 1 CHP
  - Parking for up to 24 EVs
  - Optional Batteries
  - Flexible household appliances (washing machines, dish-washers, dryers, fridges, freezers)
- ➔ Challenge:  
Co-ordinate ~100 actors

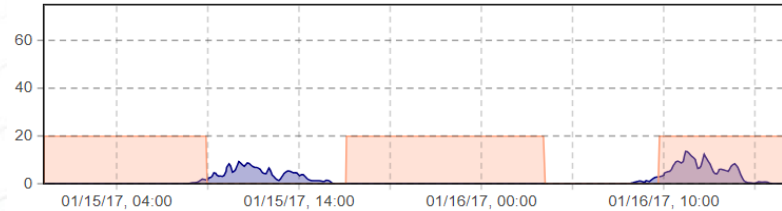


# Reference project

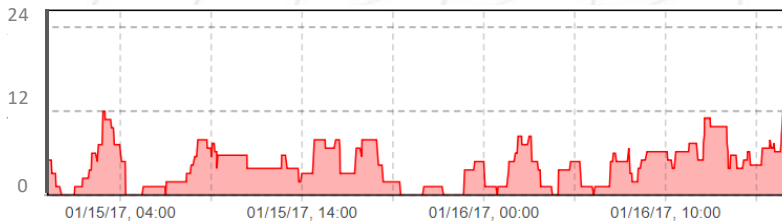
## Simulation: Scenario in Winter



**Balance Indicator**  
 Calculated from power at grid connection  
 +1 = maximum feed  
 -1 = maximum supply



Control by heat demand only

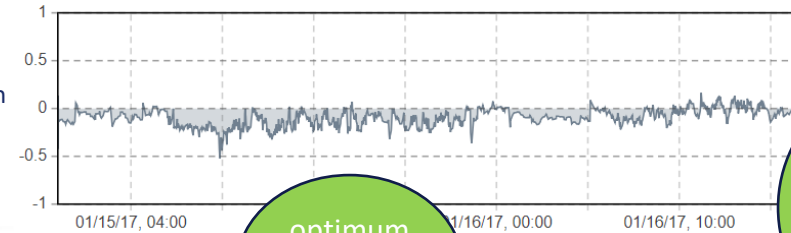
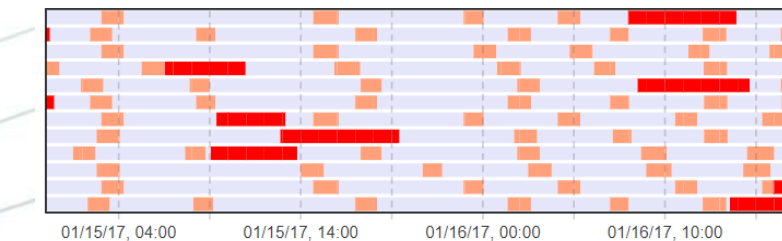


$\Sigma$  Heat Pumps

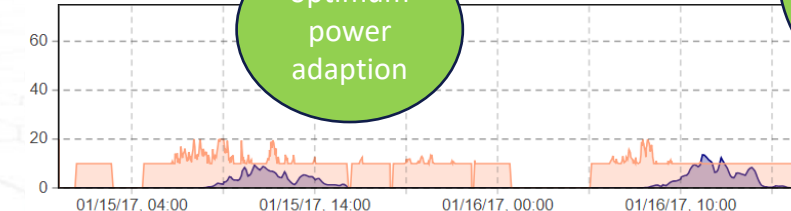
Sum of power consumption of the heat pumps in 12 private houses

Heat Pumps

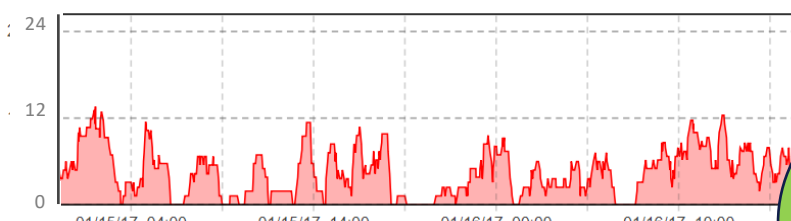
Switching decisions of the heat pumps in 12 private houses  
 (■ warm water, ■ heating)



optimum power adaption

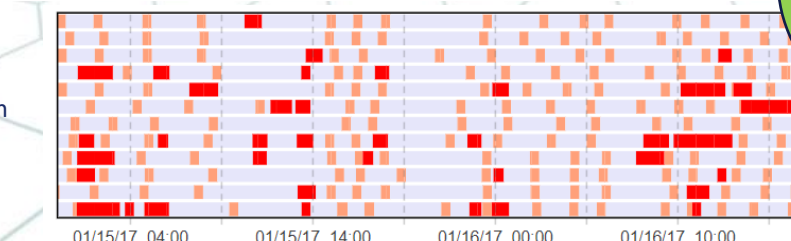


Control by heat demand and price signal BI



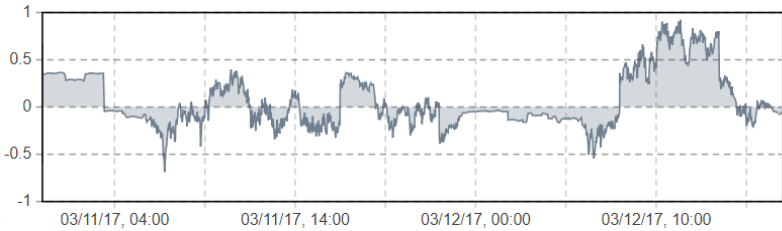
CHP  
 100%  
 self supply

Heat pumps  
 smooth  
 demand

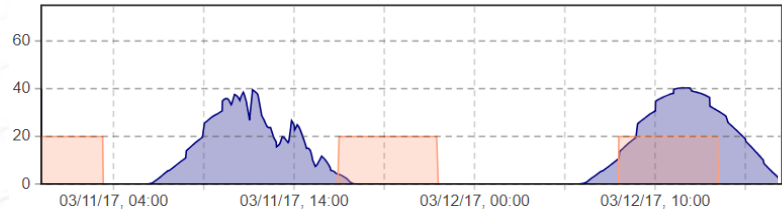


# Reference project

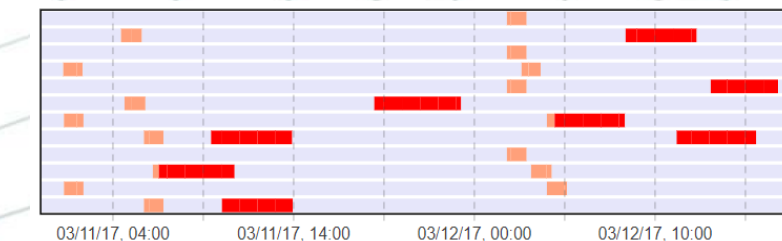
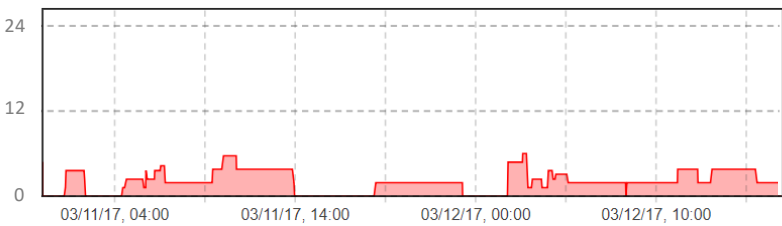
## Simulation: Scenario in Spring



**Balance Indicator**  
 Calculated from power at grid connection.  
 +1 = maximum feed  
 -1 = maximum supply



Control by heat demand only



**Generators**  
 Electricity generation of  
 PV plants (■) and CHP (■)



**Σ Heat Pumps**

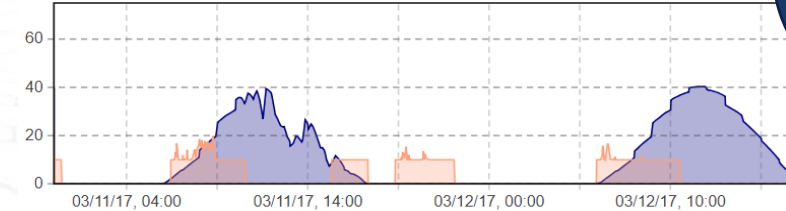
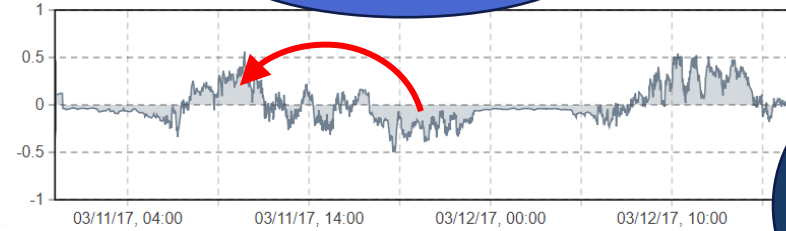
Total heat pump power (12 houses)

**Heat Pumps**

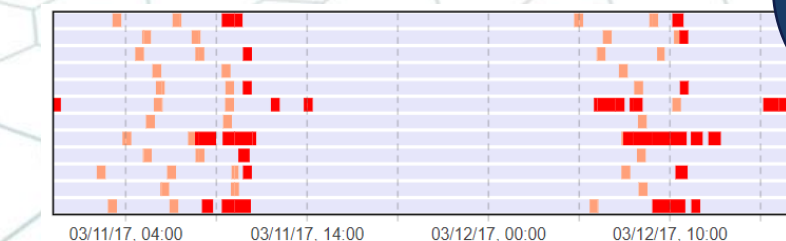
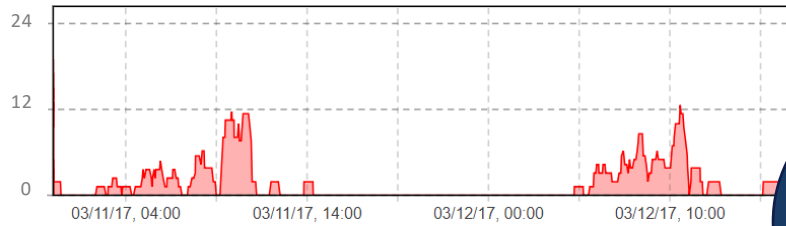
Operation of 12 heat pumps  
 In private houses  
 (■ warm water, ■ heating)



household appliances



Control by heat demand and price signal BI

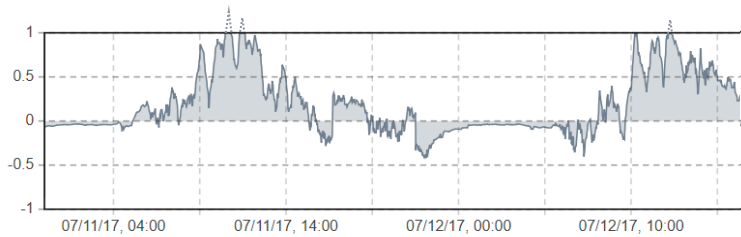


50%  
 more self  
 consumption

heat pump  
 optimum  
 operation

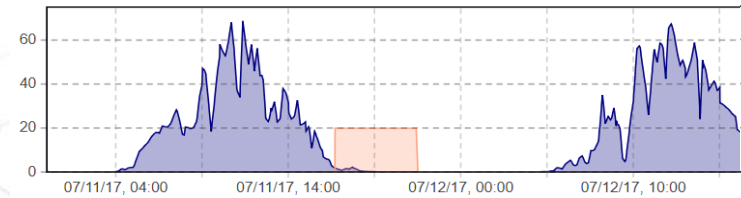
# Reference project

## Simulation: Scenario in Summer



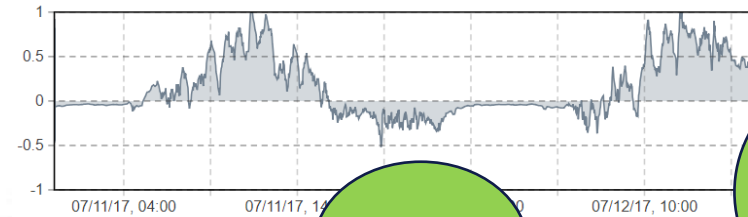
### Balance Indicator BI

Calculated from **power** at grid connection  
 +1 = maximum feed in  
 -1 = maximum supply



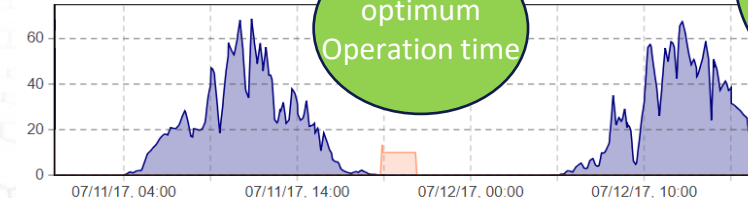
### Generators

Electricity generation of  
 PV plants (■) and CHP (■)



optimum  
 Operation time

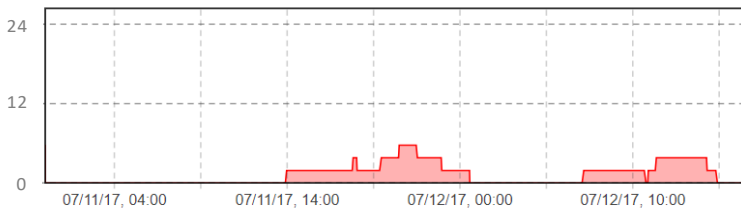
CHP:  
 100%  
 self supply



Control by heat demand only

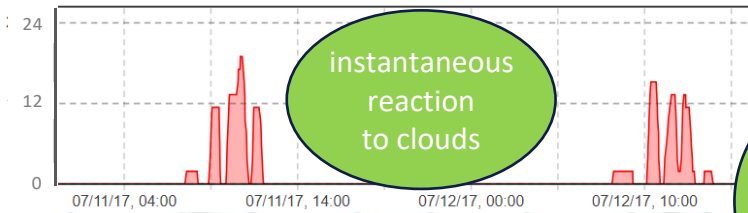


Control by heat demand and price signal BI



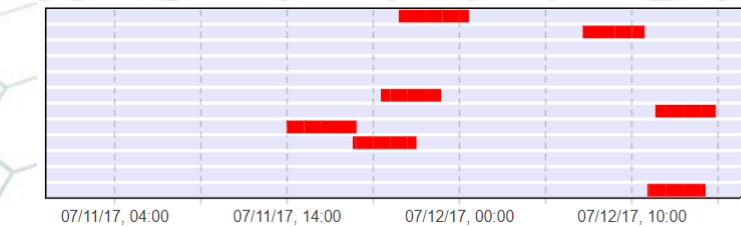
### $\Sigma$ Heat Pumps

Aggregated consumption of heat pumps in 12 private houses



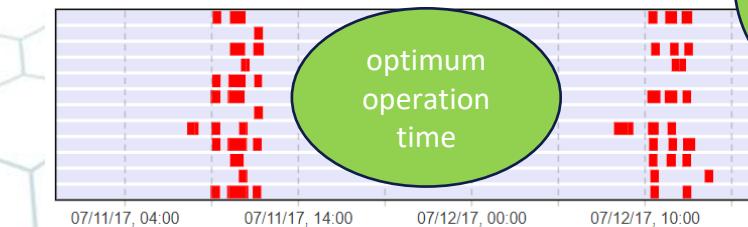
instantaneous  
 reaction  
 to clouds

heat  
 pumps: 100%  
 PV energy



### Heat Pumps

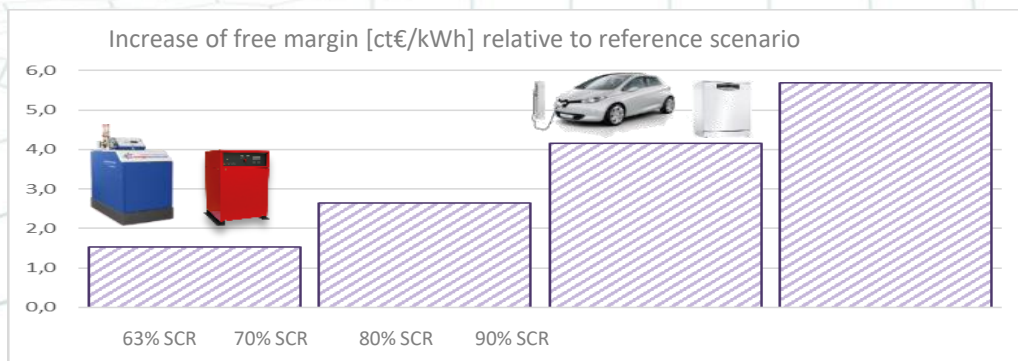
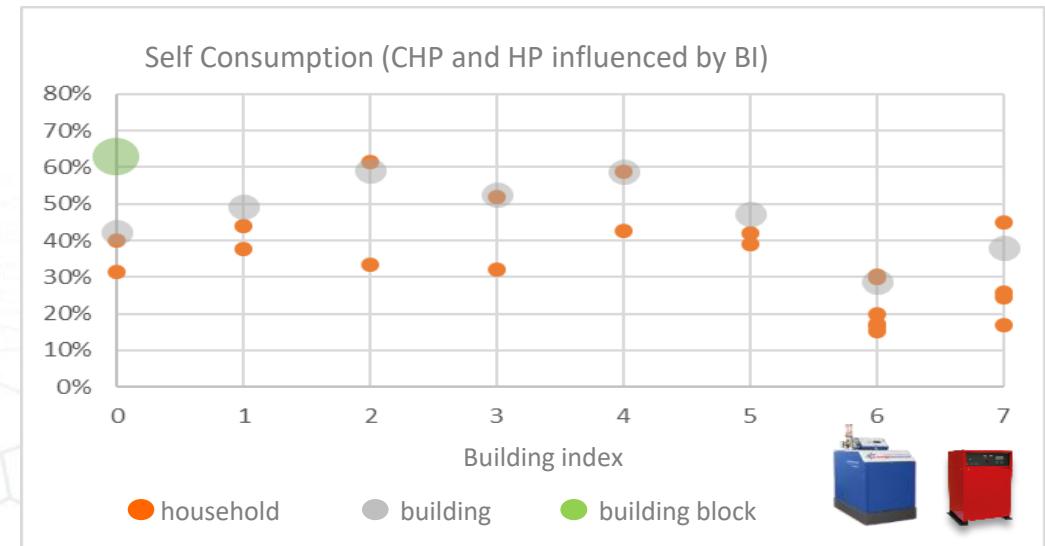
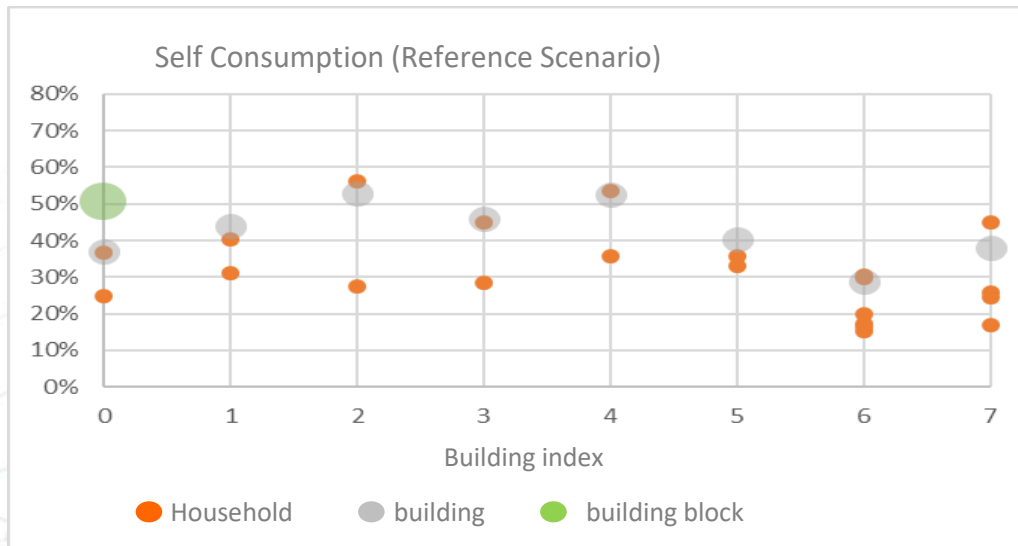
Switching decisions of heat pumps in  
 12 private houses  
 (in summer: warm water only)



optimum  
 operation  
 time

# Reference project

## Increased Self-Consumption-Rate: Financial impact

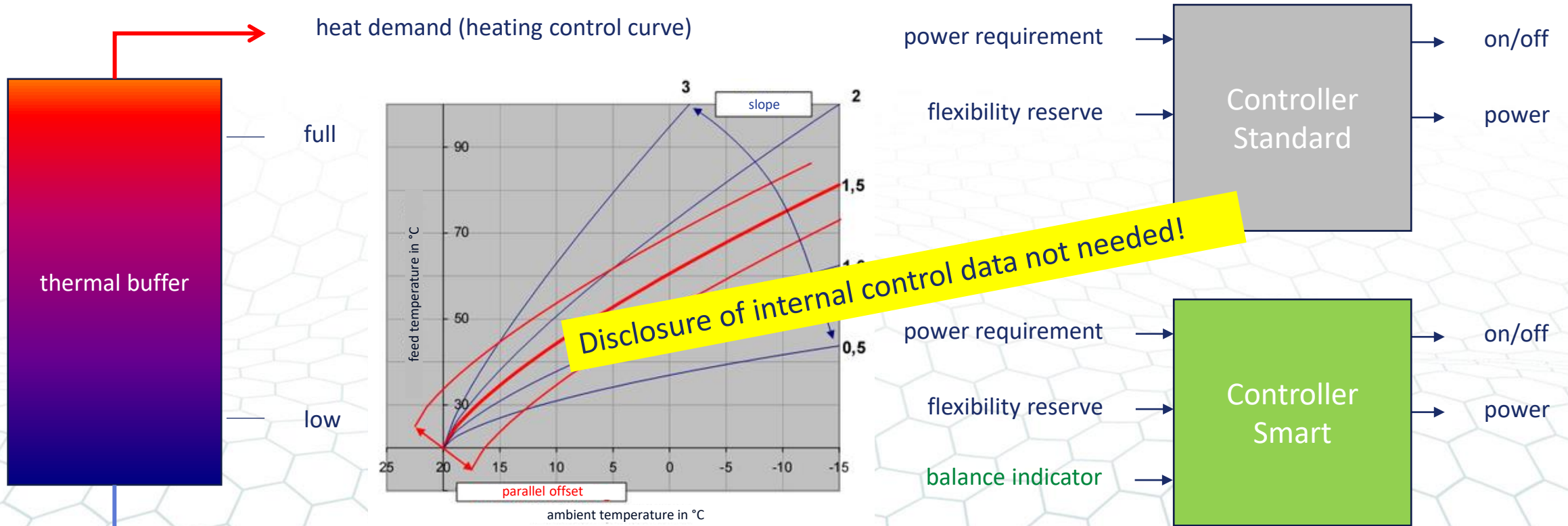


Smart operation just of heating increases SCR 50% → 63%



# Background

## Smart HP controller for “virtual battery”



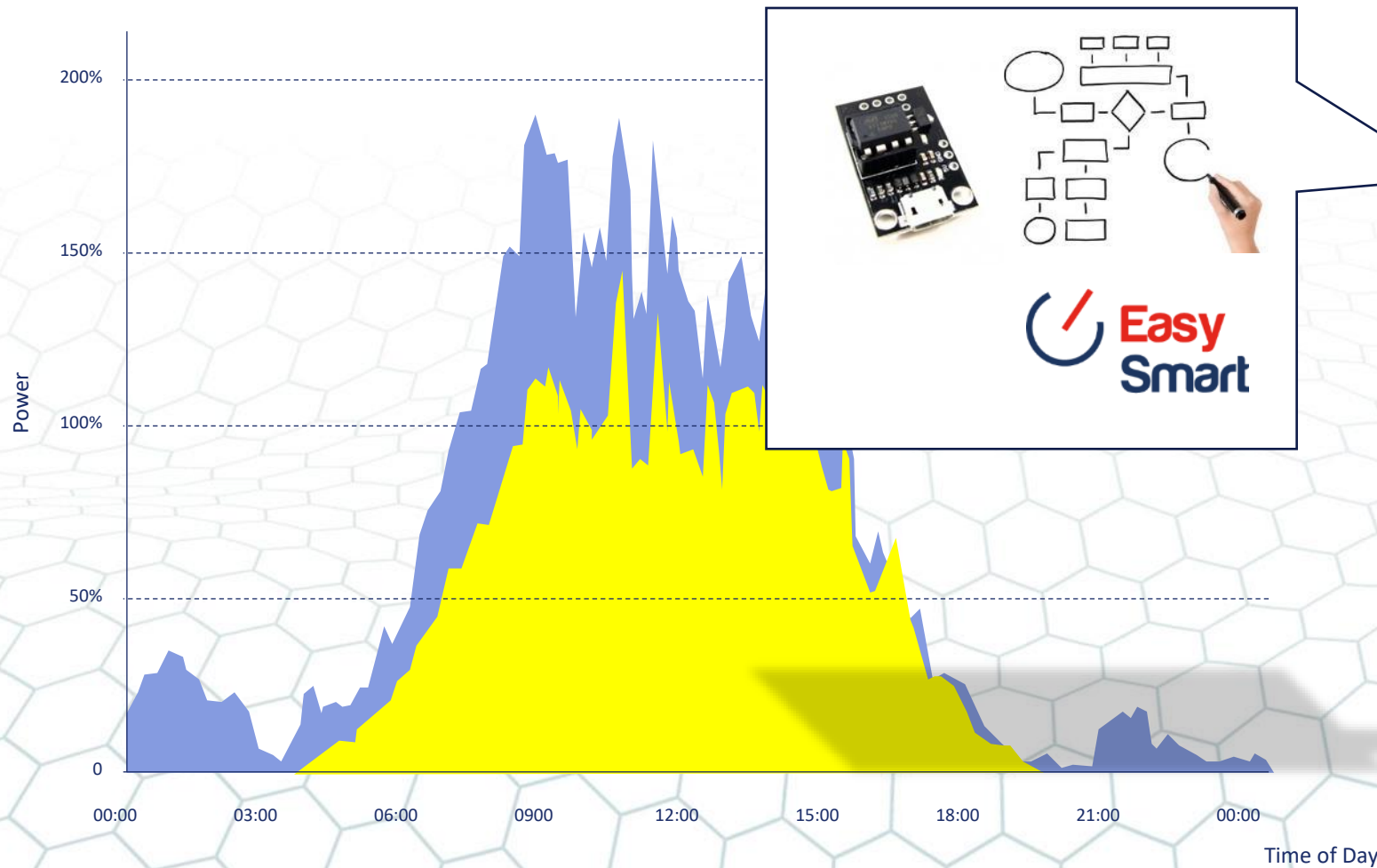
Source: Wikipedia





## Background

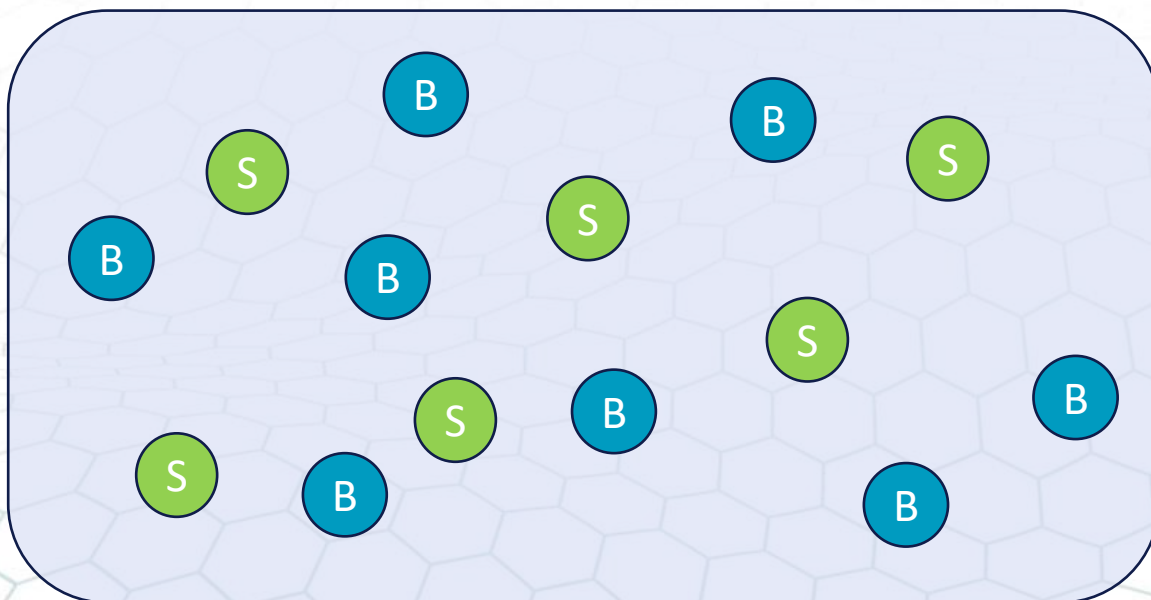
# Firmware update to implement a “virtual battery”



# Background

## Establish local balance price with one measurement

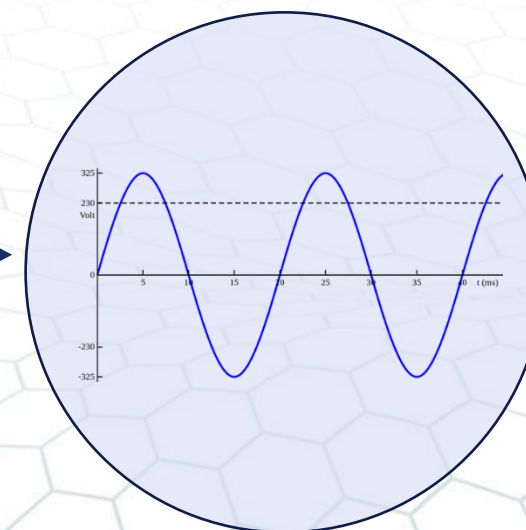
Sellers and Buyers in decentralized Local Energy Market (LEC)



Export energy:  
 $P_n$  too high

Import energy:  
 $P_n$  too low

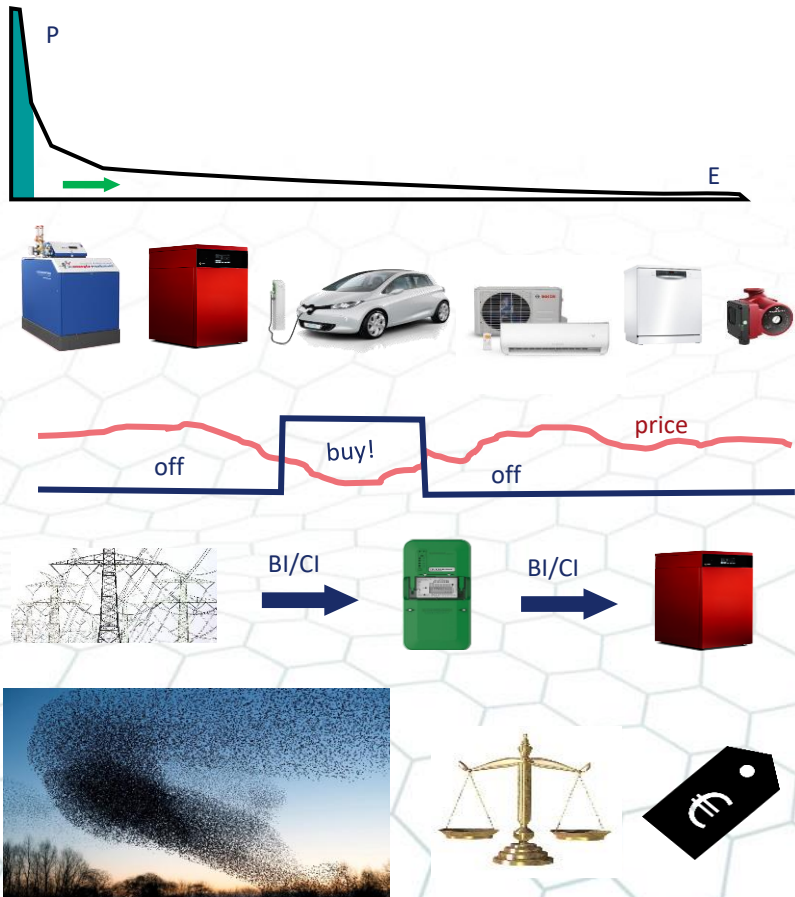
Frequency change  
caused by imbalance:  
**f up** if  $P_n$  too high,  
**f down** if  $P_n$  too low



Balance Indicator (BI) derived from power (coupled LEC) or frequency (isolated LEC)  
Note: Price derivation and reaction protected by patents for Easy Smart Grid GmbH

# Background

## Benefits of real time price signals



- ✓ All flexibility can be used as “virtual batteries”: any number, any power, any duration, any availability
- ✓ Growing low-cost “virtual battery” storage potential as heating and mobility sectors are de-carbonized
- ✓ Simple contracts without bidding or penalties
- ✓ Low bandwidth, unidirectional broadcast is simple to implement and ensures data privacy
- ✓ Increased resilience against failures and attacks
- ✓ Prices derived by fair and transparent mechanism

# Evolution

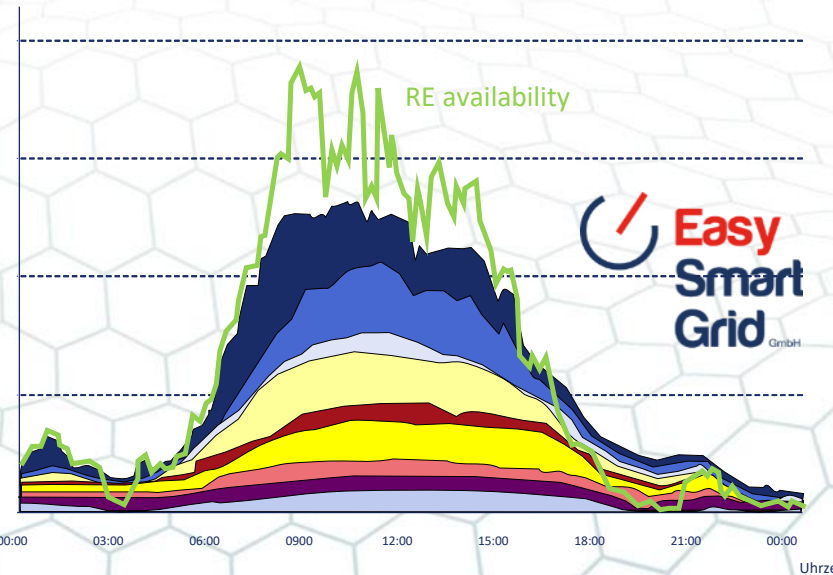
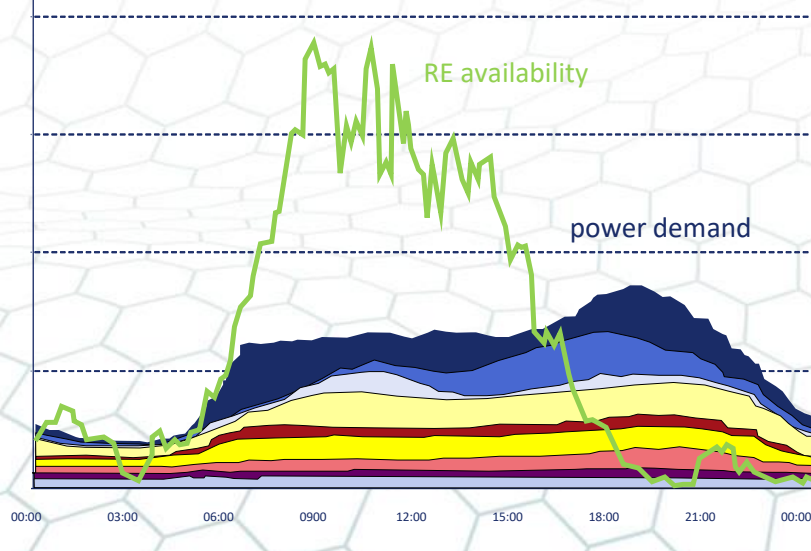
## Use regular household flexibility

Appliances receive price signal



Shifted operation benefits owner and grid

Power



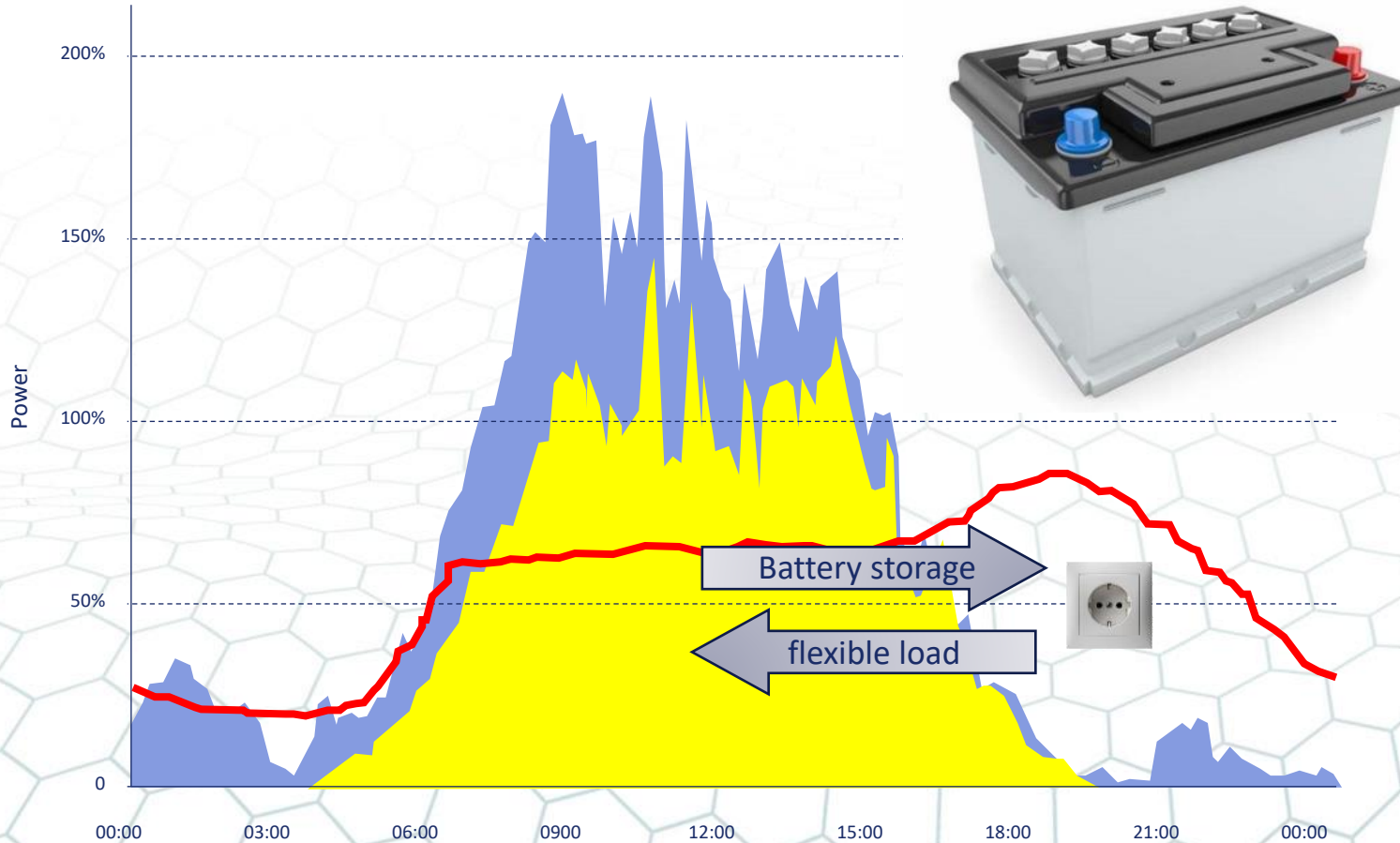
- Water heater
- Aircon
- Baking and cooking
- Dryer
- Washing machine
- Circulation pump
- Dishwasher
- Fridge
- Freezer

EU-Average household, Study University Bonn  
[https://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/smart-a\\_synergy\\_potential\\_of\\_smart\\_appliances.pdf](https://ec.europa.eu/energy/intelligent/projects/sites/iee-projects/files/projects/documents/smart-a_synergy_potential_of_smart_appliances.pdf)



# Evolution

## Using „virtual“ instead of „real“ batteries saves CAPEX



And: 1 kWh virtual battery included

# Leverage existing flexibilities for energy storage

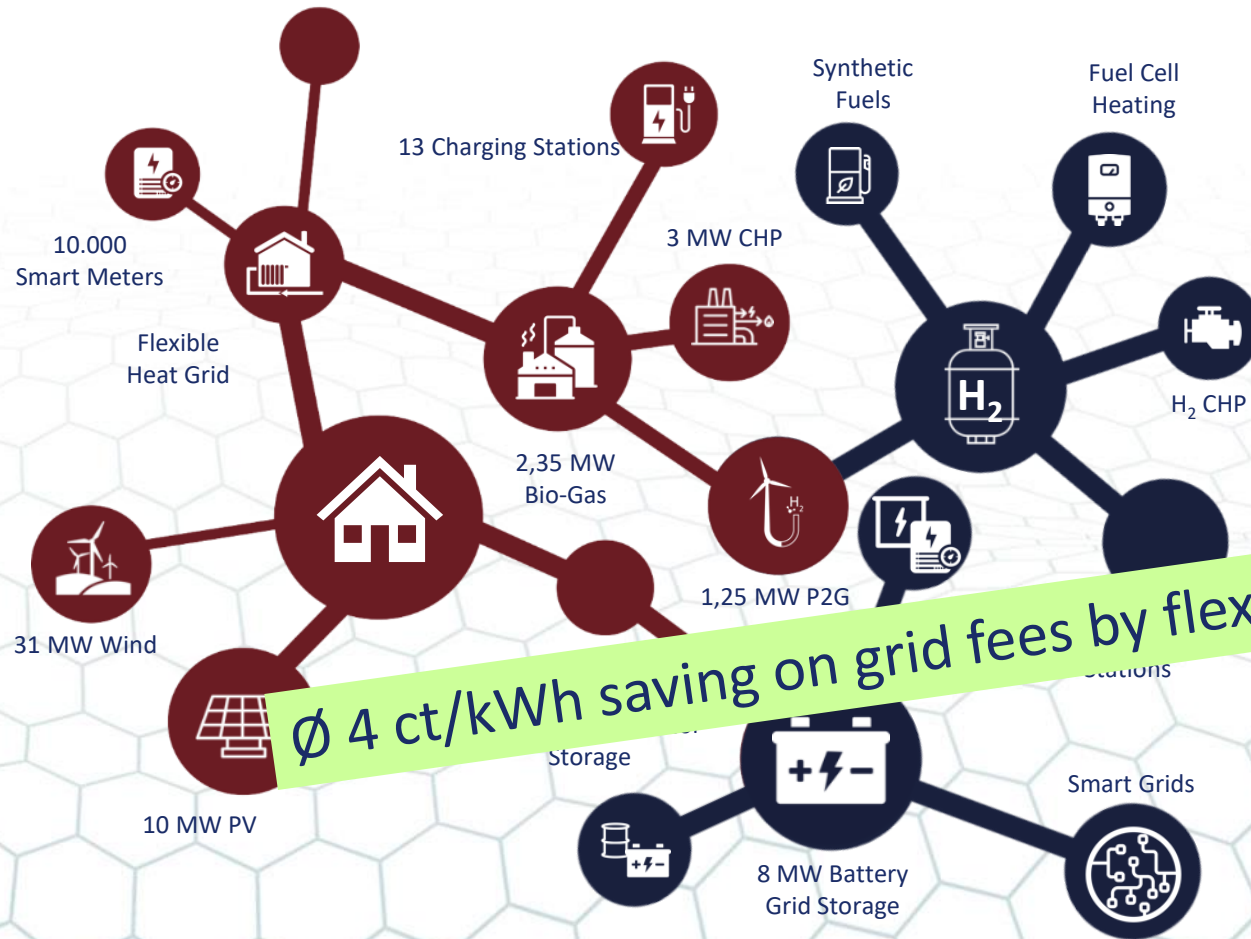
- **Non-residential applications**  
business, commercial, industrial buildings
- **Cooling applications**  
buildings, cold storage, computer centres
- **Local/district heating/cooling**  
Heat pumps and CHP at interface to buildings and thermal storage
- **For all cases:** heating and cooling lead, others follow

# Evolution

## Extend to DSO level

### stadtwerk haßfurt

- 200% of yearly demand served by local RE
- Still 38% of energy demand supplied from HV grid
- ➔ HV grid load and fees avoided by better matching of supply and demand at DSO level



Ø 4 ct/kWh saving on grid fees by flexibility



A vertical photograph on the left side of the slide showing a bright sun setting over a layer of white clouds, with a lens flare effect.

Thank you  
for your attention!

Dr.-Ing. Thomas Walter  
Easy Smart Grid GmbH  
[www.easysg.de](http://www.easysg.de)  
[thomas.walter@easysg.de](mailto:thomas.walter@easysg.de)  
+49 171 229 4629

